



Osprey Capital Partners is a leading Mid-Market Investment Bank. Operating since 1998, we have consistently provided Canadian companies and their stakeholders with best-in-class M&A and Financial Advisory services. With thousands of capital sources and strategic relationships, and a proven proprietary process, we work to provide our clients with the best possible outcome.

**\$1B+**

In transaction value

**2,700**

Sponsors covered

**26**

Years of experience

**National**

Execution capability

**Independent**

M&A and capital raising advisory

**International**

Reach through global network

**Divestitures**

**Debt Capital Advisory**

**Strategic Advisory**

**Acquisitions**

**Equity Raising**

**Private Equity Advisory**

- Osprey Capital Partners is comprised of a group of dedicated, senior-level investment bankers who have in-depth knowledge and expertise in a wide-ranging of industries and sectors.
- Our mid-market transaction focus and strong track record allows us to develop the best possible course of action to achieve successful results for our clients.
- Our firm is headquartered in Toronto with offices in Calgary, Halifax, and Winnipeg.

**Building Products**

**Business Services**

**Consumer Products**

**Distribution & Logistics**

**Food & Agriculture**

**Healthcare**

**Industrials & Manufacturing**

**Media & Telecom**














**Software & Technology**

# Osprey Capital Value Creation

- Sponsor Coverage
- Proprietary Database
- Unique Process
- Competitive Tension
- Global Network

- Osprey Capital maintains relationships with over 2,700 financial sponsors throughout North America, including private equity, family offices, and debt providers who have a vetted interest in Canadian businesses. Each sponsor's criteria are meticulously tracked and searchable in our proprietary CRM.
- Our unique technology-enabled process maximizes competitive tension to deliver better outcomes for our clients.
- To further supplement the investor pool, we have access to additional global buyers through participation in Globalscope, an international community of M&A professionals.

## Representative Transactions

<p><b>Transaction</b> M&amp;A Services Business Sale</p>  <p>Has Completed A Transaction With:</p>  <p>Osprey Capital Partners Inc. acted as exclusive financial advisor to Mouldure Alexandria Moulding Inc.</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>	<p><b>Transaction</b> M&amp;A Services Business Sale</p>  <p>Erie, Ontario</p> <p>Has been Acquired by:</p>  <p>Toronto, Ontario</p> <p>Osprey Capital Partners Inc. acted as Exclusive advisor to the seller</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>	<p><b>Transaction</b> M&amp;A Services Business Sale</p>  <p>Toronto, Ontario a public company of</p> <p>Succession Fund <i>regis. partner</i></p> <p>Has been Acquired by:</p>  <p>Orange, California a public company of</p> <p>WIND POINT PARTNERS</p> <p>Osprey Capital Partners Inc. acted as advisor to the seller</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>	<p><b>Transaction</b> M&amp;A Services Business Sale</p>  <p>Ottawa, Ontario</p> <p>Has Completed A Transaction With:</p>  <p>Vancouver, British Columbia</p> <p>Osprey Capital Partners Inc. acted as exclusive financial advisor to Combat Networks Inc.</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>	<p><b>Transaction</b> M&amp;A Services Business Sale</p>  <p>Toronto, Ontario</p> <p>Has Been Acquired By:</p>  <p>Tampa, Florida</p> <p>Osprey Capital Partners Inc. acted as exclusive advisor to Comsense</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>
<p><b>Transaction</b> M&amp;A Services Business Sale</p>  <p>Brampton, Ontario</p> <p>Has been Acquired by:</p>  <p>Richmond, British Columbia</p> <p>Osprey Capital Partners Inc. acted as Exclusive advisor to the seller</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>	<p><b>Transaction</b> M&amp;A Services Business Acquisition</p> <p>2356430 Alberta Inc. Calgary, Alberta A Corporation Controlled By:</p> <p>FAIRFAX &amp; MCC <i>Partners Ltd.</i></p> <p>\$277,300,000 Acquisition of:</p>  <p>Calgary, Alberta</p> <p>Osprey Capital Partners Inc. acted as exclusive financial advisor to MCC Holdings</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>	<p><b>Transaction</b> M&amp;A Services Business Sale</p>  <p>Has Completed A Transaction With:</p>  <p>Osprey Capital Partners Inc. acted as exclusive financial advisor to Microcel</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>	<p><b>Transaction</b> M&amp;A Services Business Sale</p>  <p>Toronto, Ontario</p> <p>Has been Acquired by:</p>  <p>Osprey Capital Partners Inc. acted as exclusive advisor to NSG Health</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>	<p><b>Transaction</b> M&amp;A Services Business Sale</p>  <p>Have Been Acquired By:</p>  <p>Osprey Capital Partners Inc. acted as exclusive financial advisor to shareholders of Voisin's Equipment Rental Ltd. and Universal Rental Services Ltd.</p> <p>Osprey Capital Partners</p> <p>Professional Investment Banking for Mid-Market Companies</p>

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