

Client Offers Succession & Liquidity For Business Owners

Osprey Capital 2018



Acquisitions & Investments Wanted

Our client is actively seeking financial investments in businesses in a variety of industries & markets. As an owner looking to sell your business or management thinking of participating in a buyout, our client can successfully facilitate a mutually beneficial transfer of ownership.

Both new platform acquisitions and add-on strategic investments in businesses that expand the market presence, product & service offerings of their current portfolio companies are of interest.

Structure of investment and partnership allows for retention of ownership % and operational control. Each acquisition is unique and our client works with business owners to find a solution that fits their needs, either through a partnership, management buyout, or other investment structure.

Preferred Acquisition Criteria

Cash Flow Of \$3 To \$18 Million
For Platform Acquisitions

Lower Cash Flow Requirement
For Add-on Acquisitions

Unique Competitive
Advantage

Experienced Management/
Ownership

Growth Potential For Business

Long-term, mutually respective
partnership

Owners and management of portfolio companies are given autonomy in the operation of the business. Growth through acquisition, entry into new markets, expansion of product or service offerings, and vertical integration is encouraged.

Our client's current portfolio is comprised of established mid-market Canadian businesses that operate in the infrastructure, distribution, construction, business services, oil & gas services and manufacturing sectors.



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Focused on the alignment of interest with its portfolio partners, our client has the experience and resources to tailor the right deal, structure and solution for you.

If you own, operate or are an advisor to a business that may be a candidate for our client, please contact the following:

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