



Osprey Capital Partners Inc. is engaged to source and introduce acquisition opportunities to our Client, an established Canadian Investment Company that is seeking to expand its portfolio.

## VALUABLE SUCCESSION AND LIQUIDITY OPPORTUNITY FOR BUSINESS OWNERS

As an owner looking to sell your business or an employee thinking of buying the company you work for, our Client as an investor, can successfully facilitate a mutually beneficial transfer of ownership.

# BUSINESSES WANTED

## BUSINESS ACQUISITION CRITERIA OVERVIEW

- Cash Flow Of \$5 To \$20 Million For Platform Acquisitions
- Add-on Acquisitions - Lower Cash Flow Requirement
- Long Term Investment Vision
- Experienced Management Team
- Growth Potential For Business
- Unique Competitive Advantage

Each acquisition is unique and our client works with business owners to find a solution that fits their needs, through a partnership, management buyout, or other investment opportunity.

## RETENTION OF OWNERSHIP % AND OPERATIONAL CONTROL OF BUSINESS

Ownership and management of its portfolio companies are given autonomy in the operation of the business. Growth through acquisition, entry into new markets, expansion of product or service offerings, and vertical integration is encouraged.



## FOCUSED ON ALIGNMENT OF INTEREST WITH THEIR PORTFOLIO PARTNERS

Whether you want to sell your business and or find a strategic financial partner, our Client has the experience and resources to tailor the right deal, structure & solution for you. Partners are further supported with strategic, financial, HR, accounting, and legal expertise.

## ACTIVELY SEEKING BUSINESSES IN A VARIETY OF INDUSTRIES & MARKETS

Seeking new platform acquisitions and smaller strategic investments in businesses that compliment and expand current portfolio companies' market presence, product & service offerings.



# LET'S CONNECT

IF YOU OWN OR OPERATE A BUSINESS THAT MAY REPRESENT AN OPPORTUNITY FOR OUR CLIENT, OR ARE AWARE OF ONE, PLEASE CONTACT THE FOLLOWING:

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